



Interreg
España - Portugal
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INTERNOVA
MARKET FOOD



Grocerygateway.com

Type of business:

Ecommerce Grocery Store

Contact:

Joe Nacevic

Category Manager/Specialist-Seafood

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Location:

8800 Huntington Road

Vaughan, ON L4H 3M6

Description of business:

- An industry pioneer founded in 1999; Longo's purchased the business in 2004
- Today we have more than 300 employees, 50 trucks, deliver 7 days per week
- Currently list 12,000+ skus across traditional retail grocery and health & beauty categories
- Deliver to residential and business customers
- Grocery Gateway is the fastest growing part of our business, double digit year over year growth for the last 3 years. We continue to see the growth accelerate
- As a result we have made significant investments to capitalize on this growth opportunity: Completely redesigned digital experience last year and have recently completed expansion of our dedicated fulfillment centre

What kind of companies are you interested in meeting with?

Cheese, Charcuterie, olive oil, canned fish, frozen fish

What is the purpose of your visit?

Looking for new items for both branded and private label opportunities

What type of customer your business caters to?

We have traditional grocery customers, large online business

Does your company already purchase Portuguese or Spanish products?

Yes, we do purchase Spanish and some Portuguese product

